

TRACK RECORD OF THE PUBLIC ISSUES MANAGED BY THE MERCHANT BANKER

Anand Rathi Wealth Limited

- 1. Type of Issue** Initial Public Offer
- 2. Issue size (Rs crores)** 659.38
Source: Prospectus dated December 7, 2021
- 3. Grade of issue along with name of the rating agency** Not Applicable
- 4. Subscription level (number of times)** 6.4248
Note: The above figure is including Anchor Portion and before technical rejections.
Source: Basis of Allotment

5. QIB holding (as a % of total outstanding capital) as disclosed to stock exchanges

Particulars	% of Post Issue Capital of the Company
(i) allotment in the issue	13.44 %
(ii) at the end of 1 st Quarter immediately after listing of the issue (December 31, 2021)	12.11%
(iii) at the end of March 31, 2022	11.04%
(iv) at the end of March 31, 2023	11.70%
(v) at the end of March 31, 2024	13.64%

6. Financials of the issuer (as per the consolidated annual financial results submitted to the stock exchanges)

(in ₹ crores)

Parameters	March 31, 2022	March 31, 2023	March 31, 2024
Income from operations	417.49	548.63	724.32
Net Profit for the period	126.80	168.60	225.82
Paid-up equity share capital	20.80	20.84	20.91
Reserves excluding revaluation reserves	322.86	447.39	627.94

7. Trading status in the scrip of the issuer

The equity shares of the issuer are listed on National Stock Exchange of India Limited ("NSE") and BSE Limited ("BSE").

The equity shares have not been suspended or delisted.

Particulars	Status
(i) at the end of March 31, 2022	Frequently Traded
(ii) at the end of March 31, 2023	Frequently Traded
(iii) at the end of March 31, 2024	Frequently Traded

8. Change, if any, in directors of Issuer from the disclosures in the Prospectus

Particulars	Name of Director	Appointed/ Resigned/ Retired
(i) at the end of March 31, 2022	No Change	
(ii) at the end of March 31, 2023	Mr. Amit Rathi	Resignation
(iii) at the end of March 31, 2024	NA	NA

9. Status of implementation of project/ commencement of commercial production

Particulars	Status
As disclosed in the prospectus	Not Applicable
Actual implementation	Not Applicable
Reasons for delay in implementation, if any	Not Applicable

10. Status of utilization of issue proceeds

(i) As disclosed in the prospectus (in ₹ mn)#- Not Applicable

(ii) Actual utilization (in ₹ mn)# - Not Applicable

#The proceeds from the Offer for Sale shall be received by the Selling Shareholders and the Company shall not receive any proceeds from the Offer for Sale.

11. Comments of monitoring agency, if applicable: Not Applicable

12. Price- related data

Issue Price	Rs 550/-
Listing Date	December 14,2021
Designated Stock Exchange	BSE Limited

Price parameters	At close of listing day (1)	At close of 30th calendar day from listing day	At close of 90th calendar day from listing day	As at the end of (March 31, 2022) ⁽³⁾		
				Closing price (5)	High during FY ⁽⁵⁾	Low during FY ⁽⁵⁾
Market Price	583.50	618.10	574.55	605.95	641.65	550.55
BSE Sensex ⁽²⁾	58,117.09	61,150.04	55,550.30	58,568.51	61,765.59	47,705.80
Sectoral Index ⁽⁴⁾	8,350.28	8,675.13	7,536.29	7,966.53	9,118.87	6,875.72

Price parameters	As at the end of March 31, 2023			As at the end of March 31, 2024		
	Closing price during FY	High during FY	Low during FY	Closing price during FY	High during FY	Low during FY
Market Price	807.40	861.25	605.00	3,691.45	4,199.80	804.50
BSE Sensex ⁽²⁾	58,991.52	63,583.07	50,921.22	73,651.35	74,119.39	59,106.44
Sectoral Index ⁽⁴⁾	8,424.49	9,204.52	6,912.70	10,315.35	10,565.13	8,475.66

Source:www.bseindia.com

(1) Closing price of listing day is as on December 14,2021

(2) Being index of BSE, the Designated Stock Exchange

(3) In the event any day falls on a holiday, the price/index of the immediately preceding trading day has been considered

(4) S&P BSE Finance has been considered as the sectoral index

(5) High and Low Prices are based on Closing price on a trading day.

13. Basis for Issue Price and Comparison with Peer Group & Industry Average

Accounting ratio	Name of company	As disclosed in the Prospectus dated December 7, 2021.	At the end of March 31, 2022	At the end of March 31, 2023	At the end of March 31, 2024
EPS (Basic) ₹	Issuer – Consolidated	10.98	30.49	40.46	54.10
	Peer Group:				
	360 One WAM Limited (Formerly known as IIFL Wealth	42.24	65.41	18.51	22.48

	Management Ltd)				
	Industry Avg:	42.24	65.41	18.51	22.48
EPS (Diluted) ₹	Issuer – Consolidated	10.85	30.36	40.28	54.03
	Peer Group:				
	360 One WAM Limited (Formerly known as IIFL Wealth Management Ltd)	41.76	64.10	18.12	21.86
	Industry Avg:	41.76	64.10	18.12	21.86
P/E (times)	Issuer – Consolidated	50.69	19.96	20.04	68.32
	Peer Group:				
	360 One WAM Limited (Formerly known as IIFL Wealth Management Ltd)	35.77	26.07	23.77	30.88
	Industry Avg:	35.77	26.07	23.77	30.88
RoNW (%)	Issuer – Consolidated	18.68	36.81%	35.19%	34.14%
	Peer Group:				
	360 One WAM Limited (Formerly known as IIFL Wealth Management Ltd)	13.06	19.27%	21.04%	23.31%
	Industry Avg:	13.06	19.27%	21.04%	23.31%
NAV per share (₹)	Issuer – Consolidated	58.46	82.58	149.71	158.16
	Peer Group:				
	360 One WAM Limited (Formerly known as IIFL Wealth Management Ltd)	321.77	337.91	87.73	96.13
	Industry Avg:	321.77	337.91	87.73	96.13

Notes:

(1) All the financial information for listed industry peer mentioned above is on consolidated basis and is sourced from the financial results submitted to the Stock Exchanges.

(2) P/E ratio is calculated as closing share price as at fiscal year end divided by / Diluted EPS for year ended.

(3) Basic and Diluted EPS as reported in the annual report of the company.

(4) Return on net worth (%) = Net profit after tax divided by net worth at the end of the year. Net worth represents the equity share capital and other equity.

(5) Net asset value per share (in ₹) = Total equity divided by total number of equity shares outstanding at the end of the year

(6) Total Equity has been computed as sum of paid-up share capital and other equity.

14. Any other material information- *For further updates and information, please refer Stock Exchange websites.*